

### A NEW WAVE OF GLOBAL TRANSFORMATION TALENT SERVICES

2023 Company Overview



Corporate Member

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# **About Us**

Our world has seen rapid change in recent years, which has led to unprecedented transformation. Businesses around the globe are rethinking their roadmap and striving to stay relevant. This is where we thrive: enabling businesses to achieve their transformation goals and create growth through our three offerings, Wave Search, Wave DX and Wave OD.

Our Head Office is located at Discovery Park, one of the UK's leading Science and Innovation Hubs; we're part of a community that thrives on collaboration.

From here, we can help you cultivate high-performing teams on-demand, connecting you to a virtual bench of talent and the project resources required to achieve your ambitions and stay ahead of the competition.

We know what it takes to deliver true transformation; It comes from your people.

Gareth Jones Founder Wave Search

## **Our Story**

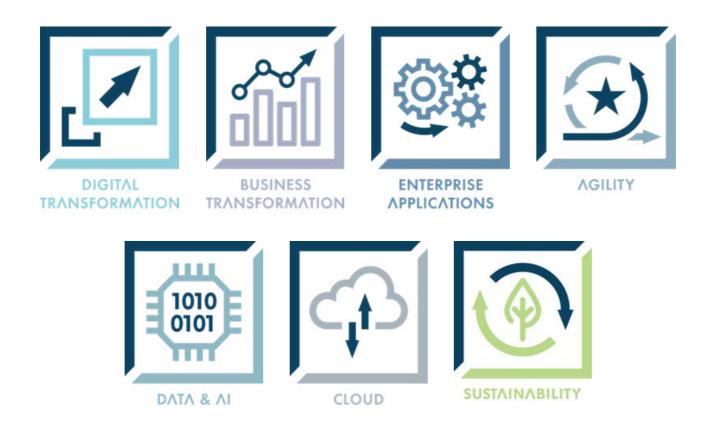
Boxing Day 2004, Gareth, the founder of Wave Search was staying on the National Marine Park, Koh Surin off the Andaman coast of Thailand. That fateful morning, following a huge earthquake in Indonesia, a Tsunami swept through the region killing thousands of people.

Koh Surin was hit hard by the Tsunami and despite being washed away in the waves, Gareth and wife Annie managed to survive against all odds.

11 years later, when Gareth and Annie founded the company, they named it Wave, in memory of this life changing event. Wave represents the resilience and spirit it takes to build something from the ground up, even in the most challenging times.

# **Our Expertise**

Wave provide best-in-class Digital, Cloud & Agility talent and project services that empower our partners to deliver their transformation ambitions. With more than 20 years in the industry, we've built a vast network of professionals in the following areas:



Wave are experts at building project teams at every stage of transformation, whether you're a global consulting firm looking to deliver your clients next digital transformation initiative or an innovative start-up that needs the data and cloud talent to drive growth.

Our approach is focused on aligning an organisation's technology and talent with its business needs or project's aims so our clients can maximise their results and benefit from a true return-oninvestment. What impressed me was their rare mix of technical awareness, market knowledge and professionalism.

#### Rohit Bhal

Principal S/4HANA Consultant Capgemini

# **Facts & Figures**



### **Our Clients**

CONSULTANCY SERVICES

### vírtusa





Working with Wave was a game-changer. Their ability to source top talent from our competitors helped us build my transformation practice swiftly and realise our strategy.

Brian Jenkins Managing Partner IBM

### **In Numbers**

> 12 countries served

> 65

> 1,100

successful placements

> 20

professionals in our network

> 25,000

# **Global Reach**

We take pride in our ability to supply top-tier global talent in the UK, Europe, Middle East and USA. We have deep understanding of local cultures, industries, and recruitment practices and strive to deliver unparalleled service and ensure that our clients have access to the best talent pool from around the globe.



> UK & Ireland
> Europe
> Middle East
> USA

In addition to our team at Discovery Park in the UK, we have delivery partners in London, Manchester, Poland & Germany.

# **Client Services**

We seamlessly partner with clients, offering a consultative approach that understands their business, strategy, and culture.

With a complete picture, we align talent needs with goals, conveying our clients' culture to candidates. Leveraging our extensive talent pool, we find top teams and individuals for diverse projects and executive roles.

Through rigorous market mapping and candidate selection, utilizing the latest technologies, we deliver high-quality professionals who hit the ground running and provide value from the outset.



We offer flexible models to suit any talent needs, including:

Contingency Recruitment Executive Search Retained Assignments RPO & MSP Solutions Project Services Talent Advisory Talent Strategy Talent Dashboards Salary Benchmarking Market Mapping

# WaveDX

### High performing, low cost project services

Are you tired of the traditional consulting model that often comes with exorbitant costs and rigid structures? Do you struggle to find the right talent with specialised expertise to tackle your unique business challenges?

If so, WaveDX is here to challenge the consulting industry status quo and empower your organisation with unprecedented flexibility, efficiency, and cost savings.

How? We understand that every project requires a unique blend of skills and experience so we provide our clients with a virtual bench of experts, on-demand and cultivate high performing, outcome driven project teams tailored to your specific needs.

Get in touch to see how WaveDX can transform your project delivery process. wdx@wavesearch.co.uk

### Why use WaveDX?

NICHE TALENT: Say goodbye to the frustration of searching for specialized talent on your own. We have built an extensive network of professionals across various industries and domains, ensuring that you have access to the exact expertise required for your project. Our talent pool includes experts in areas such as consulting, advisory and technology.

**ON-DEMAND TEAMS:** With WaveDX, you gain the flexibility to assemble project teams quickly and efficiently. Whether you need a small team to tackle a short-term initiative or a larger group for a long-term project, we have the resources to scale up or down as needed. Our agile approach ensures that you have the right people working on your project at the right time.

**COST SAVINGS:** Gone are the days of bloated consulting fees. WaveDX disrupts the traditional model by eliminating the overhead costs associated with large consulting firms. We provide direct access to our niche talent pool, bypassing unnecessary intermediaries and passing the savings on to you. Enjoy high-quality consulting services at a fraction of the cost.

TAILORED SOLUTIONS: Your business is unique, and your consulting solution should be too. WaveDX takes a personalized approach to every engagement, meticulously crafting solutions that align with your goals, values, and industry landscape. We listen to your needs, understand your challenges, and tailor our expertise to deliver impactful results. Wave has been cultivating relationships and networking within the global professional services community for over 20 years, providing our clients with the talent they need to achieve their transformation ambitions.

Gareth Jones Founder Wave Search

## WaveOD

### **On-Demand Talent Platform**

Are you tired of traditional talent acquisition and recruitment methods that consume valuable time and drain your budget?

If so, WaveOD is here to help. Our revolutionary digital talent platform designed to transform your recruitment process and accelerate your project delivery.

WaveOD is a cutting-edge solution that presents your organisation with a talent dashboard, unlocking a vast pool of niche talent at your fingertips. Gone are the days of sifting through stacks of resumes or conducting endless interviews.

Our platform streamlines the entire process, providing you with a seamless and efficient talent acquisition experience... On-Demand.

Get in touch to see how WaveOD can transform your project delivery process at wod@wavesearch.co.uk

|               | Access to your personalised<br>Talent Dashboard full of niche<br>talent ready for rapid project<br>deployment |
|---------------|---|
|               | Reduce your time to hire  |
| $\rightarrow$ | Reduce your resourcing costs  |
|               | Optimize your talent selection process  |
|               | Drive your project outcomes<br>with on-demand talent  |
| 11            |   |
|               |   |



# **Our Team**

Our team represents decades of experience in recruitment, search and specialist project delivery. We have a stellar track record of building teams and supporting transformation.

We pride ourselves on building long lasting client and candidate partnerships based on trust and transparency that successfully deliver consistent, incredible results.

Hove working for Wave Search because they foster a dynamic and supportive environment. Their commitment to excellence, innovative approach, and genuine care for both clients and candidates make every day rewarding.

Joe Christopher Principal Consultant Wave Search



Gareth Jones



Annie Jones Director



Cal Doherty Director EMEA



Josh Mackenzie Frazer Senior Consultant



Joe Christopher Senior Consultant



Joe Parker Senior Consultant



E<mark>mily</mark> Turrell <sup>Senior Consultant</sup>



Claire Whiddett Head of F&A

# **Our Values**

Our story began because we survived something truly life-changing. Challenges and change are inevitable. It's how we handle them that defines us.

Even in the most challenging of times, there is an opportunity to build something unique and special, and find a new and better way forward. Our values represent how we do business

COLLABORATION RESILIENCE ENTREPRENEURIALISM EMPOWERMEN DIVERSITY

### Collaboration

We welcome the exchange of ideas and work together to deliver our clients' ambitions and our own.

### Resilience

We band together to overcome challenges, and find new and innovative ways of working. We don't fear change, we embrace it.

### Empowerment

We're invested in a culture and environment where our people are empowered with ownership and trusted to deliver.

### Entrepreneurialism

We're open minded and believe in doing things differently. We seize opportunities and actively seek change so we can always deliver better for our clients.

#### Diversity

We all see the world differently and that's a gift. We value fresh perspectives and welcome every voice.



### **Memberships**

In our quest to supply the highest level of service excellence to our partners and candidates, Wave Search is now proud to be a member of the REC (Recruitment & Employment Confederation).

Our membership will help ensure our end-to-end recruiting process adheres to all legal requirements, best practices and consistently provides the best experience and results.



We are also Cyber Essentials Certified which demonstrates our commitment to protecting against Cyber threats and safeguarding our clients and candidates' information.



### Recognition

**Best Strategic Partner Award 2022** TCS, Winner

**Best Small Company 2022 Innovation Award 2022** Kent Business Awards, Finalist



## **Case Study**

Wave have been a great boost to our business, finding great Agile & Digital talent, often at short notice with the minimum of fuss.

Graham Marsh COO Ivar Jacobson International



### Building high impact, scalable teams to accelerate Agile Transformation

#### Challenge

To build a ten-strong team of Agile and Scrum professionals to deliver a 2 year Agile Transformation for a global renewable energy and utilities client.

#### Solution

Wave Search was able to source, search and onboard the entire team in just 2 weeks, accelerating the client towards a fully functioning Agile organisation, on time and on budget.

We assembled an expert team of Agile Coaches, Scrum Masters & RTE's with a mix of experience from relevant organisations and industries.



#### Establishing Leading Cloud Transformation and Advisory Group

#### Challenge

Requirement for the rapid delivery of Senior Hires in Cloud Advisory and Applications to support double-digit growth plans.

#### Solution

In just a few short weeks, Wave delivered a team of Senior Cloud Architects, Programme Managers and Solutions Architects to expertly implement and lead cloud transformation and application modernisation within the business.

#### Sourcing specialist talent to drive forward S/4HANA Next Generation Practice

#### Challenge

Major global consulting organisation required a team with deep industry experience to work on S4/HANA Next Generation Practice.

#### Solution

Wave sourced a large team of ERP and S/4HANA experts with experience ranging from architecture, development, and implementation to business process design.

### Case Study

I was amazed by how quickly Wave built our European Cloud Transformation team. Within just 2 months, they sourced fantastic candidates that were the prefect cultural and technical fit. Outstanding results!

Cloud Advisory Partner TCS

## **Contact Us**



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We focus on the most important jobs in the world. Yours.